



90 LAUNDRY GUARD Laundry Sanitizer & Residual Bacteriostatic

EPA Reg. No. 7048-15-150

- EPA Registered Laundry Sanitizer
- Residual Bacteriostatic
- Ultra Concentrated Formulation
- INTEGRA Packaging Delivers Convenience & Value
- Pleasantly Scented

PYL3049 - 2/1G

Laundry Sanitizer & Residual Bacteriostatic EPA Reg. No. 7048-15-150

- The EPA recently changed the regulations governing laundry sanitizers. This change was effective in February of 2021.
- LAUNDRY GUARD was developed to meet the new EPA standards.
- Some in the industry have not reformulated and the new regulations will require the use of 3 times more product to keep the laundry sanitizing claims.
- Because we were able to reformulate this product as part of this regulation change we are able to Ultra Concentrate the new formulation.
- **LAUNDRY GUARD** was reformulated and Ultra Concentrated allowing a usage reduction of 75% vs pervious product and almost a 12 fold reduction to the new regulation.
- **LAUNDRY GUARD's** ultra concentration and new formulation results in a cost that is about 67% savings to deliver sanitization under the new regulation vs the previous generation of laundry sanitizers!
- As a stand alone sanitizer, there is not a need to over use combination softeners/sanitizers to deliver proper laundry sanitization.





Laundry Sanitizer & Residual Bacteriostatic EPA Reg. No. 7048-15-150

The INTEGRA Program[®] is excited to introduce to you our new EPA registered laundry sanitizer **LAUNDRY GUARD** to help meet your customers laundry sanitizing needs.

LAUNDRY GUARD is a ultra concentrated liquid fabric sanitizer designed for commercial machines, tunnel washers and home style machines.

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When used as directed, The INTEGRA program's **LAUNDRY GUARD** is an EPA Registered Laundry Sanitizer. Used in the final rinse, **LAUNDRY GUARD** eliminates 99.9% of infectious bacteria.

LAUNDRY GUARD leaves behind a finish on laundered textiles that is a residual bacteriostatic. Unlike bleach, which stops working after textiles are removed from the wash-wheel, **LAUNDRY GUARD** remains active on textile surface, continuing to aid in the prevention of cross-contamination from both Gram Negative and Gram Positive bacteria.

LAUNDRY GUARD is known to remove odors and deodorize linens as benefit to the disinfection process.

LAUNDRY GUARD can be combined as part of the complete **INTEGRA Laundry System** that delivers hygienically clean laundry!



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When it comes to commercial laundry, there are several market segments where laundry sanitization can be a critical component in delivering hygienically clean linen and textiles.

LAUNDRY GUARD, when used as directed, is an effective laundry sanitizer that can be used on sheets, bedding, towels, pads, drapes, curtains, room dividers, scrubs, gowns, uniforms, turnout gear, athletic uniforms as well as many additional textiles.

While the CDC does not mandate laundry sanitizer in any segment nationally, many states, municipalities and organizations do mandate or recommend Laundry Sanitization as part of the laundry cleaning process.

For laundry operations that have concerns for potential infection outbreaks and microorganisms in linens, hot water or chlorine bleach is not always the complete solution.

With the intensified scrutiny of cleaning and sanitation during the pandemic of 2021, many consumers are looking to add laundry sanitizing as part of the total laundry program.

Laundry sanitizers are often used with First Responders, Healthcare, Education, Athletic Spas, Food Service, Veterinary Clinics, Hospitality, Corrections, Vended/Coin Laundry as well as other segments.



Laundry Sanitizer & Residual Bacteriostatic EPA Reg. No. 7048-15-150

Give your customers what they want...

CLEAN, BRIGHT, SOFT and SANITIZED Laundry!

Install LAUNDRY GUARD as part of the Complete INTEGRA Laundry Program









Laundry Sanitizer & Residual Bacteriostatic

EPA Reg. No. 7048-15-150

Premium Technology Simple, Safe & Sure



PYL3049 - 2/1G

LAUNDRY GUARD is a ultra concentrated liquid fabric **sanitizer** designed for commercial machines, tunnel washers and home style machines. Used in the final rinse, **LAUNDRY GUARD** eliminates 99.9% of infectious bacteria and leaves behind a finish on laundered textiles that is a bacteriostatic. Unlike bleach, which stops working after textiles are removed from the wash-wheel, **LAUNDRY GUARD** remains active on textile surface, continuing to aid in the prevention of cross-contamination from both Gram Negative and Gram Positive bacteria. Use only as directed.

PRODUCT FEATURES:

- EPA Registered Laundry Sanitizer
- Residual Bacteriostatic
- Ultra Concentrated Formulation
- INTEGRA Packaging Delivers Convenience & Value
- Pleasantly Scented

APPLICATIONS:

LAUNDRY GUARD, when used as directed, is an effective laundry sanitizer that can be used on sheets, bedding, towels, pads drapes, curtains, room dividers, scrubs, gowns, uniforms, turnout gear, athletic uniforms as well as many additional textiles.

WHERE TO USE:

- First Responders including Fire & Rescue, EMT, Healthcare Transportation Services. Healthcare: Hospitals, Nursing Homes, Assisted Living, Urgent Care, Memory Care. Education: Universities, Schools, and Athletic Departments. Specialty Locations: Spas, Fitness Centers, Professional to Beginner Athletics, Veterinary Clinics, Hospitality & Food Service: Hotels, Resorts, Restaurants, Corporate Cafeterias, and others including Military Housing, Stadiums, Airports, Corrections, Theaters and Churches.
- There is also a application in the Vended/Coin Laundry segment for those wishing to have laundry sanitization for a small added upcharge.



Anderson Chemical Company Litchfield MN / 800-366-2477 www.theintegraprogram.com



90 LAUNDRY GUARD Laundry Sanitizer & Residual Bacteriostatic EPA Reg. No. 7048-15-150

Premium Technology Simple, Safe & Sure



PYL3049 - 2/1G

LAUNDRY GUARD is based on an effective mixture of three Twin Chain quaternary ammonium compounds. Soiled and contaminated fabrics such as diapers, hospital and institutional linen, and athletic apparel is of major housekeeping concern, not only in hospitals, but also for first responders, institutions, hotels, restaurants and schools. Used as directed, LAUNDRY GUARD provides effective residual bacteriostatic properties for laundered items such as diapers, hospital and institutional linens, and athletic apparel. LAUNDRY GUARD is designed for commercial and institutional laundry use by addition to the final rinse step. LAUNDRY GUARD is economical to use because it is concentrated. LAUNDRY GUARD is an effective laundry sanitizer when used as directed in waters up to 200 ppm hardness against:

- Staphylococcus aureus [Staph]
- Staphylococcus aureus Community Associated Methicillin-Resistant [CA-MRSA]
- Staphylococcus aureus Hospital Associated Methicillin resistant [HA-MRSA]
- Corynebacterium ammoniagenes
- Salmonella enterica [Salmonella]
- Listeria monocytogenes
- Escherichia coli O157:H7 [E. coli O157:H7]
- Klebsiella pneumoniae

LAUNDRY GUARD provides residual bacteriostatic efficacy in the laundry final rinse cycle when used as directed against gram negative and/or gram positive odor causing bacteria.

DIRECTIONS for USE:

It is a violation of Federal law to use this product in a manner inconsistent with its labeling.

For optimal results, dispense LAUNDRY GUARD directly from its shipping container using an automatic dispensing system that is installed, calibrated and serviced by the local authorized technician.

LAUNDRY SANITIZER

Add mix 3 oz. of **LAUNDRY GUARD** in high efficiency applications per a maximum of 100 pounds of fabric [dry weight] to sanitize laundered fabrics in the rinse cycle. A minimum cycle time of 5 minutes is required.

RESIDUAL BACTERIOSTATIC

Initial Treatment: Use 0.56 oz. [3.5 teaspoons] of **LAUNDRY GUARD** for a minimum 24 hours holding in commercial or industrial applications per a maximum of 100 pounds of fabric [dry weight]. Dilute the appropriate amount of **LAUNDRY GUARD** in one to two gallons of water and then add this solution to the wash wheel at the beginning of the final rinse cycle. A minimum rinse cycle time of 10 minutes is required. Repeat treatment: Follow Initial Treatment directions and re-treat fabric after each washing [or if odor persists].

APPLICATION, DISPENSING TOOLS & MARKETING ITEMS:

- Safety Number Decal Item #: LAUNDRY GUARD 90 Shield Label
- INTEGRA Dispensing System 2 Product System Item #: INTO5C2
- INTEGRA Dispensing System 4 Product System Item #: INTO5C4
- INTEGRA Dispensing System 5 Product System Item #: INTO5C5
- LAUNDRY GUARD Wall Chart Item #: 046110



Advice for handling	Store in a well ventilated place. Keep cool. Store locked up.							
Concentrate pH:	6.5-9	Color:	Colorless	Fragrance:	Ethanolic			
Storage Conditions	Keep container tightly closed. Keep from freezing and away from high heat, flames or other ignition sources.							
Shelf Life	24 months							
Caution Statement	KEEP OUT OF REACH OF CHILDREN: Wash hands thoroughly after handling. Avoid contact with eyes. Avoid							
(Concentrate)	breathing vapors or mist of this product.							
HAZCOM 2020	GHS Pictogram(s)	Signal Word: Danger						
Concentrate		Precautionary Statement: Harmful if contact with skin. Causes severe skin						
	burns and eye damage. Flammable liquid and vapor.							

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Professional Laundry Program – Laundry Guard Strategy Letter

INTEGRA UPDATE FEBRUARY 17, 2021

Contact your INTEGRA Program representative or call the office at 800-366-2477 or www.theintegraprogram.com

ACTIONS REQUIRED

- Read this strategy letter and review updated marketing and sales materials
- Order the new LAUNDRY GUARD to replace LAUNDRY SAN
- Convert Existing LAUNDRY SAN customers to LAUNDRY GUARD. (See CURRENT LAUNDRY SAN CONVERSION section below for details)
- Leverage new LAUNDRY GUARD benefits and "New News" to sell additional Laundry Sanitizer placements with new and existing customers.
- Contact our team if you have any questions

BACKGROUND

The EPA has made a change to their requirements relating to laundry sanitization that have impacted all laundry sanitizers that became effective in February 2021. This change requires significantly more sanitizer (of our current formulation) to be able to make kill claims. Without a reformulation, and to keep kill claims, consumption went up dramatically resulting in higher usage costs as well as potential negative impacts from this high dosage of laundry sanitizer. Anderson made a strategic choice to reformulate using a different sanitizing component that resulted in lower consumption, no potential side effects from large volumes of sanitizer, as well as a lower in use costs. Other providers will have to adjust concentration or reformulate to be able to continue to claim laundry sanitization of their products.

SUMMARY

The EPA required change to the laundry sanitizer, LAUNDRY SAN transition to the new laundry sanitizer called LAUNDRY GUARD provided an opportunity to reengineer laundry sanitizer to provide additional benefits to the entire supply chain and end users. The new LAUNDRY GUARD is a much more concentrated product with additional efficacy and benefits. Each of these provide additional benefits to the system as outlined below.

<u>First, Why the change?</u> As of February 2021, the EPA usage requirements for the current formulations of laundry sanitizers and INTEGRA LAUNDRY SAN increase from 12oz/100# of laundry to 35oz/100# of laundry to meet the new requirements. We felt that this EPA required increase in product usage made the sale/use of this product unsustainable from a performance and cost standpoint.

<u>Second, reformulation and transitioning to INTEGRA LAUNDRY GUARD</u>: This newly formulated quat based laundry sanitizer. LAUNDRY GUARD is a more concentrated chemistry, only requiring 3oz/100# of laundry. LAUNDRY GUARD is a highly concentrated liquid fabric sanitizer designed for commercial machines, tunnel washers & home style machines. When used as directed, LAUNDRY GUARD continually eliminates 99.9% of infectious bacteria. LAUNDRY GUARD provides residual bacteriostatic efficacy continuing to aid in the prevention of cross-contamination from both gram negative and gram positive bacteria. See LAUNDRY GUARD Spec Sheet and/or Product Label for complete details.



Pounds of Laundry Sanitized per Gallon of Sanitizer

- A <u>Single Gallon</u> of LAUNDRY GUARD sanitizes as much laundry as a 4/1G case of LAUNDRY SAN from the old regulation to the new regulation!
- It would take 3 cases of LAUNDRY SAN 4/1G to sanitizer as much laundry as a Single Gallon of LAUNDRY GUARD under the new EPA regulations!

LAUNDRY GUARD 2/1G: - Is Ultra Concentrated. That is why it is now packed in INTEGRA 2/1G. The 2/1G INTEGRA LAUNDRY GUARD case sanitizes twice the laundry of the previous LAUNDRY SAN 4/1G case.

<u>Pricing Impact</u>: Case cost will be higher due to product concentration, but cost per load will be the same or decrease depending on "Street Pricing! See product comparison chart below.

Product Name	Case	Distributor	Approximate Resale	Required usage	Load cost per	Comments
	Size	< pallet Cost	"Street Price"	per 100lbs.	100 lbs	
LAUNDRY SAN	4X1G	\$75.27	\$150.00	12oz	\$3.52	Current regulations
(current offering)						set by EPA
LAUNDRY SAN	4X1G	\$75.27	\$150.00	35oz	\$10.25	02/21 regulations
(current offering)						set by EPA
LAUNDRY GUARD	2X1G	\$122.52	\$245.00 to	3oz	\$2.87 to	Replacement
(new offering)			\$298.00		\$3.50	available 2/21

Pricing: Resale or "Street Price" is always at the discretion of the distributor. Anderson is recommending a Street Price of \$245-\$298 for LAUNDRY GUARD 2/1G.

At street price in the neighborhood of \$245.00, the cost per load declines about 19% to ~\$2.87 per load vs previous LAUNDRY SAN offerings keeping Gross Profit for distributors about 50%. The challenge is with dollar profit of ~\$122.50 per case impact becomes real with the reduced consumption. If a customer was purchasing 4 cases per year of Laundry SAN after adjusting the pumps, if nothing changes in the application, they would now purchase 2 cases annually of the LANUDERY GUARD resulting in a lower dollar profit for the distributor.

At street price in the neighborhood of \$298.00, the cost per load remains at parity with previous LAUNDRY SAN offerings and Gross Profit for distributors increases to 59% with a dollar profit per case of \$175.48. This increased margin and profit per case will compensate you as a distributor for the reduction in consumption. This also allows you as the distributor the ability to provide a First Responder discount while maintaining a healthy overall margin.

Assume LAUNDRY SAN Street price of \$150 and a location using 4 cases per year.

LAUNDRY SAN with a street price of \$150.00 annual gross profit of about \$300 and consumer cost of \$3.52/100 lbs LANUDRY GUARD with a street price of \$245 annul gross profit of about \$245 and consumer cost of \$2.87/100 lbs

Distributor loses \$55 in annual gross profit (19%) and Consumer saves about 19% •

LAUNDRY GUARD with a street price of \$298 annul gross profit of about \$351 and consumer cost of \$3.49/100 lbs

- Distributor increases annual gross profit by \$51 (17%) and Consumer saves about 1% •
- Additional Benefits of LAUNDRY GUARD

Less Shipping Cost- LAUNDRY GUARD Ultra Concentration means less distribution cost and shipping costs. One 2/1G cases of LAUNDRY GUARD will do the same amount of laundry sanitization as two 4/1G cases of LAUNDRY SAN. Shipping two 37.10lb cases vs one 19.8lb case to do the same amount of laundry! Shipping costs should be reduced by up to 75%.

Residual Bacteriostatic Efficacy:- LAUNDRY GUARD provides Residual benefits that LAUNDRY SAN was not able to offer.

LAUNDRY GUARD



90 LAUNDRY GUARD

Laundry Sanitizer/Residual Bacteriostatic EPA Reg. No. 7048-15-150

PYL3049 2/1 gal case

PRICING & CASE/PALLET INFORMATION

NEW - II	NTEGR	A LAUND	RY GUA	RD				
			Safety			Distr	butor Price	Distributor Price <
Order #			#	Product Description Laundry Sanitizer/ Residual Bacteriostatic	Pack/Size	FULL P	ALLET FOB/Lfd	FULL PALLET FOB/Lfd \$122.58
PYL3049			90		2/1G	\$	5114.00	
Shipping Weight Case Dimensions			Pallet Configuration L/H/UL Cube		Cube	Pallet Size		
17.51 13.25"L x 6.75" W x 11.25" H			18/4/72 0.58		0.58	40"x 48"x48"		
DISCON	TINUE	D - INTEG	ira lau	INDRY SAN				
			Safety			Distributor Price		Distributor Price <
Order #	r # Product Name #		#	Product Description	Pack/Size	FULL PALLET FOB/Lfd		FULL PALLET FOB/Lfd
PYL3549	LAU	NDRY SAN	80	Sanitizer	4/1g case	\$70.00		\$75.27
Shipping Weight Case Dimensions		mensions	Pallet Configuration L/H/UL Cube		Pallet Size			
37.10 13.125"L x 13.125"W x 11"H		3.125"₩ x 11"H	18/4/72		1.10	40"x 48"x 48"		

DISPENSING

LAUNDRY GUARD can be dispensed using the current pumps and squeeze tubes used with LAUNDRY SAN. We recommend changing the current squeeze tubes when adjusting the pumps for LAUNDRY GUARD. (See Current LAUNDRY SAN Conversion below)

CURRENT CUSTOMER LAUNDRY SAN CONVERSION

Conversion should be made when the account is as close to out of LAUNDRY SAN as possible. Once the pump is recalibrated to LAUNDRY GUARD, the remaining LAUNDRY SAN can no longer be used.

In order to make the switch from LAUNDRY SAN to LAUNDRY GUARD here are a few necessary steps to assure a successful conversion.

- 1. Replace (INT5000) or empty and wash out current LAUNDRY SAN INTEGRA Activator Reservoir & Supply Lines
- 2. Replace the LAUNDRY SAN safety sticker (#80) with the new LAUNDRY GUARD safety sticker (#90)
- 3. Replace the squeeze tubes on the current laundry dispensing pump (both detergent & Sanitizer while you are here!)
- 4. Insert the new LAUNDRY GUARD product into the INTEGRA Activator and prime the laundry dispensing pump
- 5. Recalibrate the pump with the new LAUNDRY GUARD product (3oz per 100 lbs. Should be 25% of what was being dispensed with LAUNDRY SAN) Set the formula amounts according to the label directions
- 6. Run a test load to reaffirm dosing changes & quantities deliver to the wash wheel are accurate.
- 7. Replace LAUNDRY SAN wall chart with new LAUNDRY GUARD wall chart.
- 8. Make sure we communicate the LAUNDRY GUARD change and the reduction in consumption with the end user so they understand the case pricing differences.

DIRECTIONS for USE

It is a violation of Federal law to use this product in a manner inconsistent with its labeling.

For optimal results, dispense LAUNDRY GUARD directly from its shipping container using an automatic dispensing system that is installed, calibrated and serviced by the local authorized technician.

LAUNDRY SANITIZER

Add mix 3 oz. of LAUNDRY GUARD in high efficiency applications per a maximum of 100 pounds of fabric [dry weight] to sanitize laundered fabrics in the rinse cycle. A minimum cycle time of 5 minutes is required.

RESIDUAL BACTERIOSTATIC

Initial Treatment: Use 0.56 oz. [3.5 teaspoons] of LAUNDRY GUARD for a minimum 24 hours holding in commercial or industrial applications per a maximum of 100 pounds of fabric [dry weight]. Dilute the appropriate amount of LAUNDRY GUARD in one to two gallons of water and then add this solution to the wash wheel at the beginning of the final rinse cycle. A minimum rinse cycle time of 10 minutes is required. Repeat treatment: Follow Initial Treatment directions and re-treat fabric after each washing [or if odor persists].

TECHNICAL STORY & CLAIMS

LAUNDRY GUARD is based on an effective mixture of three Twin Chain quaternary ammonium compounds. Soiled and contaminated fabrics such as diapers, hospital and institutional linen, and athletic apparel is of major housekeeping concern, not only in hospitals, but also for first responders, institutions, hotels, restaurants and schools. Used as directed, **LAUNDRY GUARD** provides effective residual bacteriostatic properties for laundered items such as diapers, hospital and institutional linens, and athletic apparel. **LAUNDRY GUARD** is designed for commercial and institutional laundry use by addition to the final rinse step.

LAUNDRY GUARD is economical to use because it is concentrated. **LAUNDRY GUARD** is an effective laundry sanitizer when used as directed in waters up to 200 ppm hardness against:

- Staphylococcus aureus [Staph]
- Staphylococcus aureus Community Associated Methicillin-Resistant [CA-MRSA]
- Staphylococcus aureus Hospital Associated Methicillin resistant [HA-MRSA]
- Corynebacterium ammoniagenes
- Salmonella enterica [Salmonella]
- Listeria monocytogenes
- Escherichia coli O157:H7 [E. coli O157:H7]
- Klebsiella pneumoniae

LAUNDRY GUARD provides residual bacteriostatic efficacy in the laundry final rinse cycle when used as directed against gram negative and/or gram positive odor causing bacteria.

KEY DATES

- Orders: Starting Week of February 8, 2021
- Start of Ship: February 15, 2021

Q&A

Q: Can I just ship my current customer that are using LAUNDRY SAN the New LAUNDRY GUARD and not adjust the pumps? **A:** No for a number of reasons.

- 1. LAUNDRY GUARD is a regulated product that requires compliance with the label instructions. It is a violation of federal law to use this product in a way that is not consistent with the label instructions. For this reason, there needs to be a planned conversion to this product and adjustment of dispensing that happens at the time of the conversion.
- 2. The cost of the product when used correctly reduces the cost per application. If LAUNDRY GUARD was used at the current LAUNDRY SAN proportioning rates the cost to the end user would sky rocket to almost 4 times the cost they have today.

Q: How is the best way to convert from LAUNDRY SAN to LAUNDRY GUARD without having left over LAUNDRY SAN and wasting it? **A:** Even with the best planning, it will be difficult to have zero waste. Timing is important but it will be hard to time it so they use the last ounces out of their last container as you show up to transition to the new LAUNDRY GUARD.

- There is an in-use cost savings for the customer converting to the new LAUNDRY GUARD and that should cover what is left in a partially used container of LAUNDRY SAN.
- For groups or jurisdictions that work together, move the remaining LAUNDRY SAN to one location and let them run it out and convert ALL of the other locations to LAUNDRY GUARD at one time. This way there is much lower waste.
- Plan and keep communicating to make the conversion to minimize waste.
- If there are special circumstances please reach out to your INTEGRA Program representative and let us see if we can help in any way.

Q: How do I get new Safety Numbers to match the new LAUNDRY GUARD?

A: Anderson Chemical will be supplying a supply of the new Safety Numbers (#90). These will be included with your initial order of LAUNDRY GUARD and ship with the order. If you need additional Safety Numbers or other installation materials, they are available on the web site and through your current ordering process.

Q: Has LAUNDRY GUARD been registered for me to sell in all of my states where I do business?

A: Yes...we believe so! Registration is done state by state. Lisa Valiant recently sent out a request to understand all of the states you are selling product into. If there is a new state that you are selling product into that we may not be aware of please let us

know as soon as possible. It is very important that each of you help us when you add a customer that is in a state to let us know. For registered products, it is critical that we know before you sell them into a new state so we can make sure they are registered!

Q: Have the INTEGRA installation kits been updated?

A: Yes, the ones at Anderson have been updated. The ones you have need to be updated. Any new kits ordered will have the new safety numbers and wall charts in them for LAUNDRY GUARD. Please order wall charts and Safety Numbers for any kits you have on hand if you are going to be installing LAUNDRY GUARD as part of the installation.

Q: What if I order LAUNDRY SAN on an order now or in the future?

A: LAUNDRY SAN is no longer available from Anderson Chemical. If LAUNDRY SAN 4/1G is ordered Anderson Chemical will Substitute LAUNDRY GUARD (PYL3049) 2/1G on a case for case basis. This will be reflected on your order conformation.

Q: Do I need to replace the squeeze tube and INTEGRA Activator?

A: It is a best practice to change the squeeze tubes and supply lines anytime there is a product change. The cost is in getting there and we want to avoid emergency service. Changing the INTEGRA Activator is at your discretion. These can be cleaned up, flushed and reused or replaced if they are beginning to show their age.

NEXT STEPS

Please review the included information. If you have any questions please contact your INTEGRA Program Representative

- Alex Carlson: acarlson@accomn.com
- Craig Kronbeck: ckronbeck@accomn.com
- John Foster:jfoster@accomn.com
- Scott McNulty: smcnulty@accomn.com

Technical & Conversion Questions:

• Duane Fritz: dfritz@accomn.com

SUPPORTING DOCUMENTS

The following marketing materials and installation tools have been updated on the web site.

- INTEGRA Program Product Catalog
- INTEGRA Product Line Sheet
- LAUNDRY GUARD Spec Sheet
- Corrections Brochure
- Fire & First Responder Sell Sheet
- Veterinary Clinic Sell Sheet
- Athletic Sell Sheet
- Test Kit Cards
- Product Safety Number Sticker: LAUNDRY GUARD 90 Shield Label
- LAUNDRY GUARD Wall Chart Item #: 046110
- Laundry Installations Kits
 - INTEGRA Dispensing System 2 Product System Item #: INTO5C2
 - INTEGRA Dispensing System 4 Product System Item #: INTO5C4
 - INTEGRA Dispensing System 5 Product System Item #: INTO5C5
- Training Sales Selling New Opportunities

LAUNDRY SANITIZER/RESIDUAL BACTERIOSTAT

COMMERCIAL WASHER

Add 3 oz. of LAUNDRY GUARD per 100 pounds of fabric (dry weight) to sanitize laundered fabrics in the rinse cycle. A minimum cycle time of 5 minutes is required.

HOMESTYLE WASHERS

Add LAUNDRY GUARD (Scale use amount to the size of the machine – see below) to sanitized laundered fabrics in the rinse cycle. A minimum cycle time of 5 minutes is required.

17 pounds of fabric (dry weight) - 0.50 oz LAUNDRY GUARD 25 pounds of fabric (dry weight) - 0.75 oz LAUNDRY GUARD

Refer to product label for details of organism kill claims and complete use directions.



